

CASE STUDY

HOSTED CLOUD SERVICES + MANAGED BACKUPS

Grapevine made the critical step in moving their infrastructure to the cloud, resulting in reduced CAPEX and enhanced data protection. This cost savings enabled Grapevine to redirect funds into other crucial development projects.

“The service we deliver to our clients is very important to us. Our experience in moving to hosted servers and managed backups has been seamless. HostedBizz and Dynamix partnered to put the new infrastructure in place, saving us time and money, allowing us to focus on our business growth instead of aging infrastructure.”

-Wesley Houston, Managing Director,
GrapevineEvaluations.com
GrapevineSurveys.com



About Grapevine

Grapevine is a leading provider of online survey software specializing in employee evaluations and surveys. Originally developed in 1999, Grapevine's core engines were later deployed in 2003 on a SaaS model, empowering our customers to create and distribute on-demand surveys and evaluations that produce real-time feedback to drive better, more informed business decisions.

Grapevine delivers many specialized cloud-based survey solutions including: Employee Evaluations, 360-degree Feedback, Team Assessments, Performance Reviews, Employee Engagement, Exit Surveys, Board Evaluations and much more.

Challenge: slow, aging infrastructure

Before moving to hosted cloud solutions, Grapevine owned, hosted and managed an on-premises server environment for software development and engineering. A combination of Dell ESXi and Microsoft SQL servers resided in an on-site IT room alongside routing and switching equipment, NAS storage and a UPS system. Management and maintenance were also an on-site, full time function. The server hardware was nearing end of life (EOL) and needed replacing. Grapevine also managed their own Veeam backups, adding to their tech team's growing responsibilities. Already planning business IT improvements, the impending capital expenditures caused Grapevine to quicken the pace on their move to the cloud. This prompted them to engage with HostedBizz and trusted partner Dynamix, a Managed Service Provider (MSP), specializing in cloud-based data management solutions.

To understand the needs of the organization, the executive management team at Grapevine worked with Dynamix and HostedBizz to conduct a full assessment of their IT systems, including hardware, software and data stores. Once the assessment was complete, Dynamix then presented a fully detailed report to Grapevine that provided them with an insightful

Fully Managed HostedBizz Solutions

- Cloud-based server technology
- Cloud-based backup
- 24/7 DRaaS (Disaster Recovery as a Service)
- Fully managed Microsoft SQL Servers
- Sophos firewall supported by a 100% Canadian Cloud infrastructure

look at their current IT setup, and what challenges lay ahead. They also presented them with recommendations that ensured Grapevine could easily scale, while keeping their data backed up and ready for recovery, in the event of a data disruption or unforeseen disaster.

Today, Grapevine operates three hosted Microsoft Windows Servers, one of them a Microsoft SQL server, and a Sophos firewall in the cloud, supported by HostedBizz Tier 3 Canadian Data Centers. Cloud extends them the added benefits of redundancy, failover and business continuity.

Dynamix and HostedBizz also deployed a managed Veeam Backup solution in order to ensure that their data remained secure in the event of a data disruption. The data is readily available for recovery as required. The move to hosted cloud-based services allowed Grapevine to avoid excessive capital expenditures, allowing them to reinvest in the growth of their organization.

Cloud Benefits Realized

- Optimized data security via continuous backups
- Instant data restores with optimized Disaster Recovery
- Better resiliency, redundancy and failover
- Better scalability for organizational growth
- Managed backup and disaster recovery
- 100% Canadian data sovereignty

About HostedBizz

All of HostedBizz's cloud assets are located in Canadian Tier 3 certified data centers. Customer data never leaves Canada allowing for peace of mind as to where your data and your clients data resides.

HostedBizz offers a full suite of cloud services from servers, backup, file sync and archive, virtual desktops through to cyber security and hosted Microsoft solutions. We have over 250 trusted partners in Canada and the US, and serve over 3000 clients through our partner network.